



## REGIONAL MANAGER

Samaritan's Purse is a Christian international relief organization providing spiritual and physical aid to hurting people around the world. Since 1970, Samaritan's Purse has helped meet the needs of people who are victims of war, poverty, natural disasters, disease, and famine with the purpose of sharing God's love through His Son, Jesus Christ.

Samaritan's Purse Canada (SPC) is seeking a Regional Manager to join our Donor Development team, focusing on the Western Canada region. In this role, you will play a crucial part in achieving our ministry objectives by meeting financial goals for SPC. Your responsibilities will involve nurturing existing donor relationships while actively cultivating new ones. As a team player, you will be actively involved in fundraising initiatives and represent the ministry at events. Your primary focus will be garnering support from individuals while also engaging with corporations, foundations, educational institutions, and churches. Additionally, you will assist in expanding the foundation donor portfolio by conducting research and writing proposals for support from new foundations.

As an integral member of the Donor Development team, you will actively participate in daily prayer ministry, helping SPC fulfill its mission and objectives. This position offers the flexibility of remote work from your home office in the Western Canada region, accompanied by a comprehensive benefits package, including life insurance, medical/dental coverage, short-term/long-term disability support, RRSP contributions (after 1 year of employment), and 15 days of annual vacation to start.

### Key responsibilities include but are not limited to:

- Cultivate relationships with donors (individuals, corporations, and foundations) and develop new donor relationships
- Identify and develop growth opportunities for special events with the Development Team
- Provide relevant feedback and progress reports on donor development
- Maintain accurate donor contract records
- Work closely with the Development Team to ensure that donor relationships are managed in an appropriate and timely manner
- Cultivate year-round relationships with special event attendees
- Act as a leader to fundraising volunteers, providing training and development as needed
- Responsible for building support from individuals, corporations, foundations, educational institutions, and churches
- Make presentations on SPC projects and provide audiences with opportunities to financially support SPC
- Travel throughout a geographic area is required

### Qualifications:

- Qualified applicants should be committed to Christian values and precepts and be in agreement with the Samaritan's Purse Statement of Faith
- 3-5 years of experience in major fundraising, with a proven track record of meeting fundraising goals and enhancing organizational reputation
- Preferred experience in foundation grant proposal writing
- Highly self-motivated, results-oriented, and maintain a professional demeanor
- Adaptability and effectiveness in a dynamic and evolving environment
- Skillful at self-managing schedules to achieve targets
- Resourceful in researching, prospecting, and engaging new constituents
- Excellent attention to detail in all aspects of work
- Passionate about the vision and ministry of Samaritan's Purse Canada, adept at networking, and enthusiastic about sharing the organization's mission

*Note:* Staff must be in agreement with the Samaritan's Purse Statement of Faith and be committed to Biblical values, precepts and conduct. We thank all applicants for their interest; however, only qualified candidates will be contacted for an interview.

**No phone calls please.**



- Strong interpersonal skills and proficiency in public speaking engagements
- Knowledge of Non-Governmental Organization culture is a valuable asset
- Experience with fund development databases and Microsoft Excel

**Contact Information:**

To respond to this opportunity, please forward your resume together with a cover letter [detailing your passion for Christian ministry employment](#) to:

**Attention: Human Resources**  
**20 Hopewell Way NE, Calgary, AB T3J 5H5**  
**Email: [employment@samaritan.ca](mailto:employment@samaritan.ca)**

**Application Deadline:** Open until a suitable candidate is selected.

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**No phone calls please.**